

SONG GIANG
IT SERVICES



SONG GIANG Software & Services

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Company Profile



- ➔ **Song Giang Software & Services Company (Song Giang) is a young company, which is established in 2007, specialized in custom-built software applications, IT services and consulting.**
- ➔ **As a small-size team, at first glance, we now focus on website design and web-based application development.**
- ➔ **One of our expectations is that reaching outside of Vietnam, we're almost the first company joining into SBI center along with a long-term relationship.**

Methodology of Technology



- ➔ **Along with some IT companies, we are open source basis as well.**
- ➔ **Posessing 8 years of experience in open source, we choose LAMP as our main technology for development.**
- ➔ **Our solutions are based on eGroupWare – a basic and well-known opensource project.**
- ➔ **Extended Enterprise is a main policy and target of our leaders, powered partners, and entire company.**

Experience and Advantages



We possess an in-house team with 8 years of experience in:

- ➔ Opensource system;**
- ➔ Business process analysis, quality management, IT consulting, and enterprise solution intergration and deployment;**
- ➔ Large-scale systems, such as IBM Lotus Domino;**
- ➔ System security, especially in opensource systems, such as Linux.**

Collaboration



- ➔ **We have a collection of IT experts, and telecommuting partners who telecommutingly work with us via our e-collaboration portal.**
- ➔ **All projects are managed by our in-house project team.**
- ➔ **All customer-related interactions between our in-house project team and salesmen are communicated via e-mail, telephone, and our e-collaboration portal.**
- ➔ **Community including in-house members, telecommuting partners, and clients is our next step planned to develop from 2009.**

Customer Approach



- ➔ **Opensource software solution is one of cost-effective way.**
- ➔ **For each solution, we not only provide technology, but also IT-related human resources. This is the main trouble which makes clients confused and worried when applying an IT solution. We provide applications, and continuously offer services step by step to help clients manage their business by themselves.**
- ➔ **With opensource solutions, our clients will be progressively and probably free of troubles about how to maintain, how to improve, ...**

Strategical and long-term partners



- ➔ Expecting to reach outside of Vietnam;**
 - ➔ Expecting to successfully build and develop Song Giang with Extended Enterprise methodology.**
- , we're on going to find and willingly cooperate to all companies and organizations who have the same of point of view with us, and mutually support to gain this goal.**

We totally trust that FossBridge will be a true bridge to help us promote and improve ourselves as your success stories in Vietnam.

Thank You!



**IT is never enough.
So, we provide solutions.**

**June, 2008.
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Questions and Answers



➔ Why Opensource?

As presented above, our main target is Extended Enterprise. Open Source is a modern and cost-effective way to do this.

➔ People says “Opensource softwares are along with security risks”.

A locksmith says that he can unlock any. But system security is not only locks, and/or high security locks.

Closesource softwares and locks are the same cases. It is important to mutually associate locks with other security measures so that we can get the safety. Safety is never absolute meaning, it should be maintained, followed, improved, and closely related to human.

Security is how-to-use, maintenance and development. It need solutions.